



## ROLE PROFILE

### Solution Implementation Manager

#### Why do we have this role?

*Resonate specialises in providing mission critical control systems and data science led solutions, primarily in the transport industry. Our Solution Implementation Manager leads the implementation of solutions to clients, ensuring that all delivery requirements for safe, secure, right first time deployment and commissioning into service are met, including engineering installation design, engineering and human factors compliance with client requirements, commissioning planning and delivery.*

*This role sits right at the heart of our implementation activities, and you'll bring engineering knowledge, constructive challenge to the way we and our clients do things, as well as an ability to see the manage the wider picture to improve and develop our operations both from a technical and safety perspective.*

#### What are the key objectives?

- Manage resources for delivery of our solutions into service; engineering installation design, engineering compliance, safety planning, on site works and integration with testing programmes
- Ensure delivery programmes are integrated into overall company programmes
- Balance operational risk; considering environment, solution, third party work, etc.
- Supply chain risk assessment/management; contractor services, professional services, etc.
- Define resourcing requirements and develop capabilities to meet current and future programme demands
- Lead continuous improvement activities in your areas of responsibility

#### Top Internal Relationships

1. Reports to our Solutions Delivery Director
2. Deployment and Engineering teams
3. Project Realisation team

#### Person Requirements

##### Profile

- Comfortable with leading a variety of multi-disciplinary technical and project delivery resources
- Strives for right first time, regarding rework as failure
- Balances strong customer focus with understanding of the boundaries of contractual obligations
- Comfortable with engineering and technology

##### Competencies

- Strong leadership skills, with multiple modes of managing through probing questioning, challenging to support
- Engineering background (preferably multi-industry) though project management experience in tandem essential
- Understanding of construction safety regulations, best practice and issues arising
- Good understanding of project management methodologies

